

Curriculum Vitae for FRANCO BERNINI



FRANCO BERNINI
Program area manager

Direct Reports **0**

Total team **0**

Organizational Information

Position Title Program area manager

Job Code ServiceProjectManagerJobstage7

Line Manager RUGGERO RUGGERONE

Company EPI

Organizational Unit RMED IT SS IT Verticals

BU / GF / Region Mediterranean
Region

Personal Information

First Name FRANCO

Middle
Name

Last Name BERNINI

Preferred
Name

Email franco.bernini@ericsson.com

City Assago

Country Italy

Ericsson Work Experience

From Date	End Date	Title	Function	Unit	Other Unit	Country	Main Achievements/Responsibilities
03/01/2010	06/28/2013	Manager	Service Delivery	RMED	RMED IT SS IT Sales&Del.Magr UTILITIES	Italy	As a CPM, ASR and CFR, Manage Sales Execution Activities and fulfillment in Energy & Utilities Market, specially focused on ENEL, CESI, DEVAL, Meters & More Customers. Collaborates with Customer Unit in the preparation of responses to the call for tenders, manage suppliers and third parties for project staffing.

External Work Experience

From Date	End Date	Title	Company Name	Industry	Country	Main Achievements/Responsibilities
01/01/2004	02/01/2010	Business Manager	PRIDE	Information Technology	Italy	Manage Sales and fulfillment activities in Energy & Utilities market, specially focused on ENEL, ENI, CESI, IREN customers. Manage and coordinate technical and economic activities related to the response to invitations to tender. Collaborates with HR for the selection of useful resources to staff several projects. Interfaces with suppliers both for the

01/01/2000	12/31/2003	Business Manager	PRIDE	Information Technology	Italy	resources selection and related costs. Manage fulfillment and Sales activities in Telco market for Fastweb and Infostrada and Accenture Customers with particular reference to the network area projects. Prepare technical and economical offer and manage related costs and revenue.
01/01/1997	12/31/1999	Project Manager	PRIDE	Information Technology	Italy	Assigned, as project manager, to Network Planning Projects SISPIAR and SIDRI for Telecom Italia Customer. Assigned also, as project manager, to the Work Flow Project (SDC: Service Delivery Control) for Infostrada Customer.
01/01/1994	12/31/1996	Senior Analyst	Siemens Telecomunicazioni	Information Technology	Italy	Assigned, as a Senior Analyst to GSM-BTS Siemens: Base Transceiver Station 902 project. Define functional specification and collaborate to develop operation and maintenance software, Self-Test software, and communication protocols (LAPD) with BSC. Produces test book documentation and prepares packages and procedures for integration and acceptance test.
01/01/1990	12/31/1993	Analyst Programmer	Italtel Telecomunicazioni	Information Technology	Italy	Assigned to CPM200 project (a packed switching network used by Italy Army) as analyst programmer. Collaborate to define functional specification and Test Book. Develop Operation & Maintenance and diagnostic software used to test digital hardware components. Program and install the EPROM in the test environment in accordance with the schedule and operating procedures imposed by the Quality Certification Army.
01/01/1987	12/31/1989	Senior	GTE	Information	USA	Assigned as senior

programmer to EWSP project (A network packet switching with value-added services) for Siemens AG Customer. Collaborate with several teams located in Austria, Germany and USA in the developing, testing and setting up phases. Assigned also, as senior programmer to the porting of AWS (A system alarm monitoring used to gather and control alarm for GTD5-C network switching used in USA market) for Italian Market..

Leadership Experience

Total Years of Leadership Experience	Largest Scope of Leadership Responsibility	Lead Other Leaders	Budget Responsibility
11 - 15 years	51 - 100 people	Yes	21 - 50 Million SEK

Education

Year Completed	Country	School/University	Other School/University (Please specify)	Area	Degree
1986	Italy	Università degli Studi di Pavia	Ingegneria Elettronica	Tele Communication	Master's Degree/MBA

Training

Year Completed	Course Provider	Course Name	Length
2013	Ericsson	CPM CUBE	Between 1 day to 1 week
2013	Ericsson	Anti-Corruption 2.0	Between 1 day to 1 week
1988		Corso di Commutazione e Telefonia	Longer than 6 months

Certifications

Effective Date	Expiration Date	Institution	Certificate
06/06/2012		CER	English B1.1

Language Skills

Language	Other Language (Please specify)	Proficiency
Italian		Fluent
English		Conversation

Other Engagements (special projects, board membership, voluntary work, etc.)

From Date	End Date	Description
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05/01/1994	01/05/2003	Elected Mayor for two terms from 1994 to 2003.
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